



HEALTHTRUST
Performance Group®

Advisory Services

Offering Solutions to the **Unique Challenges** Health Systems Face

We Are Performance

As operators, we combine our unique perspective and expertise with the power of an aligned model to deliver total performance optimization across all sites of care. Whether driving value with expense management, navigating today's difficult labor market or maximizing clinical and operational performance, we support our members in the most meaningful way. We're a diverse group of passionate problem-solvers delivering inspired results by breaking down the barriers that obstruct the mission of our members.


*Dedicated to making
missions possible.*

We Are Improvement

The Advisory Services Team provides solutions for our members that create value. Applying collective knowledge, expertise and discipline, we solve operational challenges, deliver expense management strategies and address inefficiencies. Our Performance Improvement Experts bring experience as Operators, Nurses, Pharmacists, Laboratorians and other clinicians to create data-informed solutions that focus on bringing the right people together to create a process that delivers sustainable results in: **Value Analysis, Pharmacy Services, Lab Operations, Supply Chain, and Surgical and Perioperative Services.**

Put our **Operator
Expertise** to work for you.

Questions? For more information on HealthTrust's Operator Advantage, contact our team today:
solutions@healthtrustpg.com | 615.344.3000 | healthtrustpg.com



Check out our
case study on
the back.

Case Study

SURGICAL AND PERIOPERATIVE



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Health System Details:

 **Regional Not-for-Profit,
Academic Health System**

 **15 Hospitals**

 **2,400+ Staffed Beds**



Challenge

HealthTrust was engaged to assess perioperative supply areas for inefficiencies that could negatively impact inventory management, charge capture, consignment and bill-only procedures.



Solution

HealthTrust assigned a multidisciplinary team of subject matter experts, including OR leadership and supply strategists, to assess operations and identify key opportunities for improvement. Our strategic recommendations focused on four critical areas: OR inventory optimization and redesign, consignment management, case picking efficiency, and resource allocation.



Findings

Provided recommendations to update inaccurate PAR and inventory files that were creating inefficiencies in workflow:

Campus 1
48%
of PAR locations
with no activity

Campus 2
76%
of PAR locations
with no activity

61%
of the transactions
out of inventory
were issued with
no destination.

25%
of the transactions
out of inventory
were issued with
no destination.

Provided redesign of OR supply storage with high-pick items at forefront for efficiency in case pick and reduction of time/steps for completion.

Developed process to mitigate pricing and documentation billing risks that were impacting:

Identified **45** Vendors and
\$6.6M in Unmanaged Spend
Impacting Over **1,000** POs

Established database for sub items to be preemptively identified and approved for implementation to decrease backorders and delay in care.

