



HEALTHTRUST
Performance Group®

Advisory Services

Offering Solutions to the **Unique Challenges** Health Systems Face

We Are Performance


As operators, we combine our unique perspective and expertise with the power of an aligned model to deliver total performance optimization across all sites of care. Whether driving value with expense management, navigating today's difficult labor market or maximizing clinical and operational performance, we support our members in the most meaningful way. We're a diverse group of passionate problem-solvers delivering inspired results by breaking down the barriers that obstruct the mission of our members.

*Dedicated to making
missions possible.*

We Are Improvement

The Advisory Services Team provides solutions for our members that create value. Applying collective knowledge, expertise and discipline, we solve operational challenges, deliver expense management strategies and address inefficiencies. Our Performance Improvement Experts bring experience as Operators, Nurses, Pharmacists, Laboratorians and other clinicians to create data-informed solutions that focus on bringing the right people together to create a process that delivers sustainable results in: **Value Analysis, Pharmacy Services, Lab Operations, Supply Chain, and Surgical and Perioperative Services.**

Put our **Operator Expertise** to work for you.



Check out our
case study on
the back.

Questions? For more information on HealthTrust's Operator Advantage, contact our team today:
solutions@healthtrustpg.com | 615.344.3000 | healthtrustpg.com

Case Study

SURGICAL AND PERIOPERATIVE



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Health System Details:

 **Regional,
Non-Profit Hospital**

 **One Hospital**

 **151 Staffed Beds**



Challenge

HealthTrust was engaged to assess all pre-operative and intra-operative areas for inefficiencies that could negatively impact supply expense, patient throughput, utilization of OR space/time, and charge capture. The goal was to increase capacity in the OR in order to grow volumes.



Solution

HealthTrust brought in a multi-disciplinary team with sterile processing, OR management, and supply management experience to assess all aspects of the OR.

Opportunities and recommendations were grouped into Infection Prevention, Sterile Processing, Consignment Management, Bill-Only Processing, Inventory Management, Case Picking, Preference Card Accuracy and Management, and OR Throughput.

A project plan was created with assigned responsibilities to implement these recommendations.



Key Initiatives:

Sterile Processing

- 40 strategies created to resolve work environment, processes, equipment and efficiency

Throughput

- Changes to PAT and communications to increase capacity
- Block optimization created one open room daily to increase capacity with existing staffing

Consignment

- Created a standard system agreement and a management processes

Preference Cards

- Analyzed and recommended changes to update preference cards
- Improved supply management, physician satisfaction and charge capture



Findings

40 hours
of additional operating
time created weekly

100%
of high priority non-compliant
sterilization practices
corrected

Endorsed removal of
\$1.3M
of unused consignment inventory
to reduce risk and free space

Recommended the activation of
67%
of preference cards with
no utilization to improve
scheduling accuracy